

# STRUCTURED CABLING

UK WIDE SERVICES



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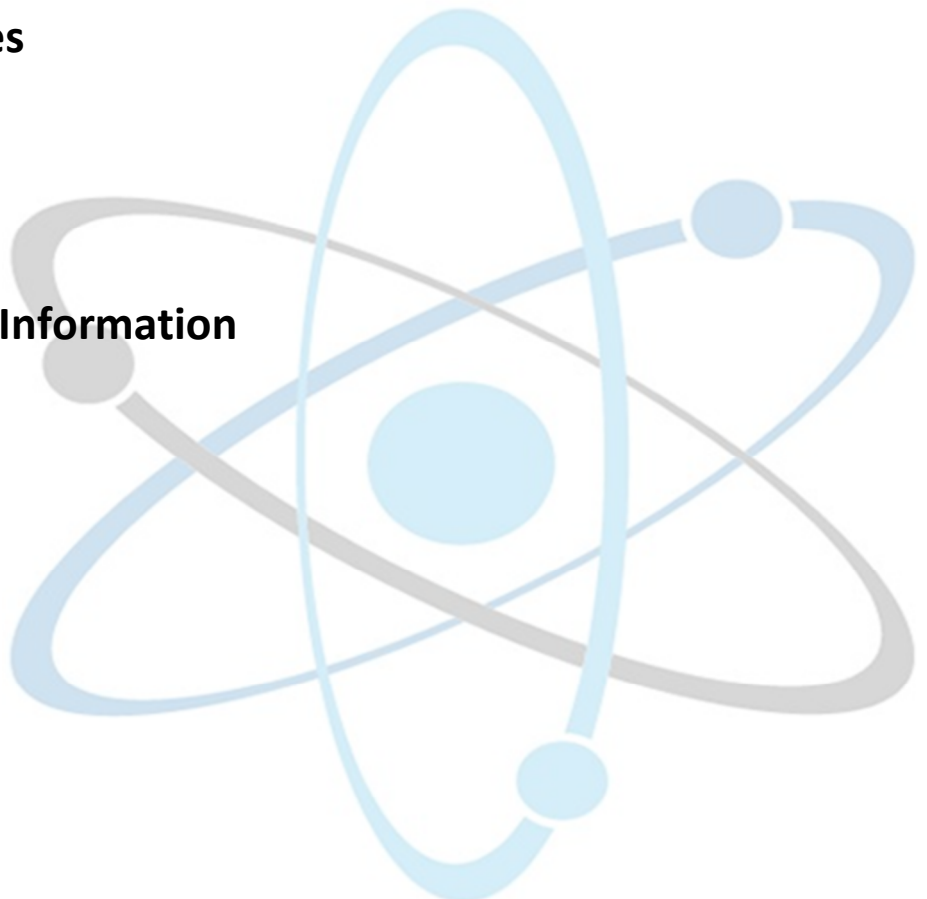
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## Section 1: Cabling Overview

Eurocoms is a leading provider of structured cabling solutions and is recognised as one of the largest cabling providers in South Yorkshire, UK.

We have over 20 years of experience in the design and installation of structured cabling systems that have been tailored to meet mission critical environments, enabling today's needs to be met and future requirements to be implemented without additional costs being incurred.

Structured cabling is our core business and is a specialist division within Eurocoms providing consultancy and installation expertise.

We continue to develop our capabilities in cabling infrastructure through investment and innovation, and by working closely with leading manufacturers and suppliers; Brand-Rex, Hellermannntyton, ADC Krone, Excel, NET-C & Panduit.

Our projects are backed with a professional service, which ensures we are working to the directives laid out in our company mission statement. A dedicated project manager is assigned to your project to oversee the entire installation and to offer a single point of contact for any communication.

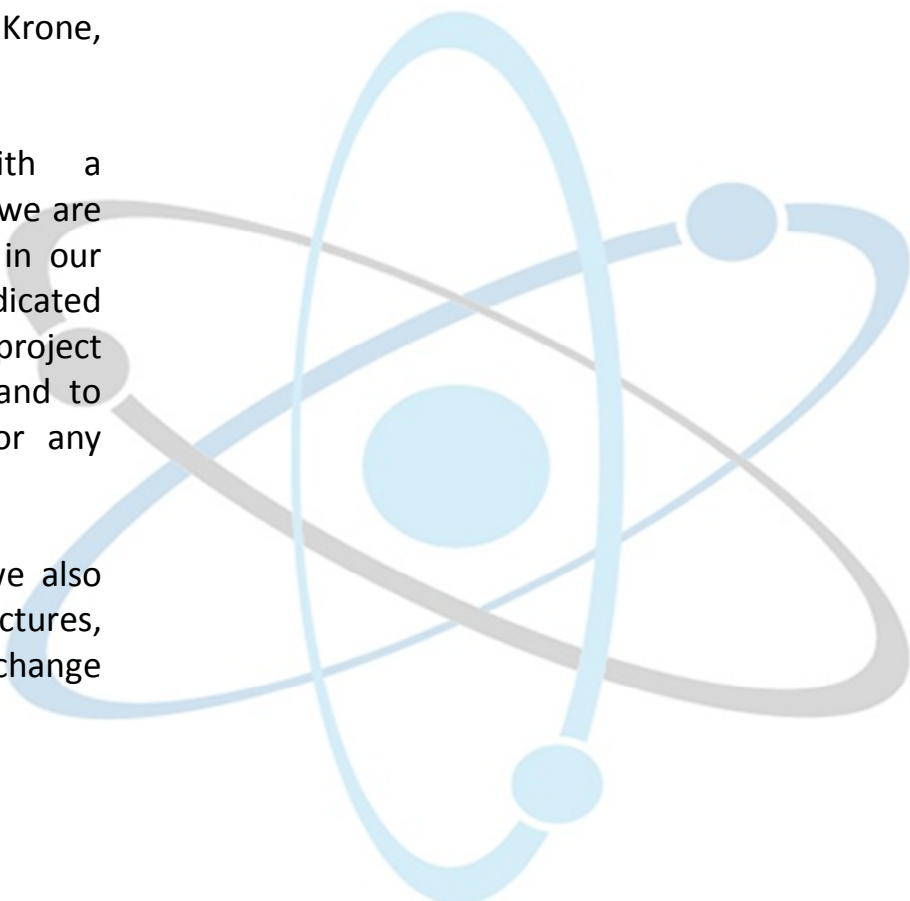
As a managed services provider, we also maintain many cabling infrastructures, processing day-to-day incident and change requests.

Understanding the existing infrastructure and constructing the most cost-effective and reliable solution is equally as important as the installation.

Whether the consideration is to implement a new network infrastructure or to improve the efficiency and performance of the existing network, Eurocoms has a range of services that can be tailored to specific environments.

Our reputation within the structured cabling industry is second to none, maintaining an unparalleled reputation for service and reliability.

This guide is designed to provide an overview of Eurocoms Structured Cabling capabilities, including our service offerings, vendor accreditations and customer references.



## Section 2: Our Partners

Eurocoms relationship with our chosen manufacturing partners is of the highest order and we can leverage this strength to ensure the installation goes smoothly and that should problems arise, they are quickly and efficiently resolved. We have long standing relationships with all of the major cabling manufacturers as listed below:

### Brand Rex Certified Design & Installer



Brand-Rex is a leading global supplier of structured cabling systems for data networks. Brand-Rex provides complete cabling systems that connect the IT equipment in our offices and datacentres – from patch cords and wall outlets seen in the office, cable running under floors and above ceilings, to connectivity panels that interface with active equipment in the IT room.

### Excel Certified Installer



Excel is a complete end-to-end networking solution, offering exceptional performance, reliability and support, manufactured to European quality standards and covered by one warranty. Excel represents the broadest possible range of easy-to-specify, easy-to-install copper and optical cabling solutions, and networking enclosure products on the market.

### Panduit Certified Installer



Panduit is a world-class developer and provider of leading-edge solutions that help optimise the physical infrastructure through simplification, increased agility and operational efficiency. Panduit's Unified Physical Infrastructure (UPI) based solutions give enterprises the capabilities to connect, manage and automate communications, computing, power, control and security systems for a smarter, unified business foundation.

### HellermannTyton Certified Installer



HellermannTyton are one of the leading suppliers of products for fastening, fixing, identifying and protecting cables and their connecting components. HT develops pioneering systems in the field of data and network technology for our customers. The company's philosophy is not only geared towards achieving unique products, but offering equally unique supply solutions, embracing the latest supply chain technique.

### Net-C Certified Designer & Installer



Net-C is an entry level cabling solution offered by Networks Centre. Working to all the required industry standards, Net-C is a cost effective network solution. Specialising in structured cabling; Cat5e and Cat6, Eurocoms are able to offer a manufacturer backed 25 years for this solution.

## Section 3: Our Partners

As a direct result of the demand from our clients, Eurocoms built a focused-based system for our project deployment, integration and support of our infrastructure systems.

Eurocoms has utilised our unparalleled skills and experience in the installation, support and management of complex enterprise and carrier networks, to create a 'best in class' portfolio of infrastructure services.

In addition to carrying the necessary accreditation to deploy and commission our systems, Eurocoms are in the unique position of being able to augment these products with a comprehensive range of professional services, including systems integration and most importantly an unequalled level of post installation support.

These benefits, coupled with the fact that Eurocoms has a demonstrable record of delivering large scale cabling projects, means that we are one of the suppliers for the London Building Schools for the Future (BSF) project and Sheffield Hallam University.

Eurocoms place great importance on our technical capability, ensuring our support and installation staff has undergone the correct manufacturer training. Eurocoms have an on-going training programme to ensure we are at the forefront of the cabling industry.

A significant proportion of Eurocoms cabling business is driven by construction projects; therefore we are committed to providing an extremely focused approach and methodology to project management. Eurocoms has been responsible for some of the UK's largest relocation projects; Liverpool BSF, London Grid for Learning (LGfL), Sheffield BSF, Barnsley BSF, Virgin London Grid for Learning amongst others.

### **Eurocoms Cabling Services**

Network Design  
Installation & Testing  
Support  
Cabling Health Checks  
Communication Room Tidy/Patching  
Patch Systems & Management  
On-Site Management  
Data Centre Solutions  
Hardware Supply & Deployment

## Section 4: Managed Services

Eurocoms offers a complete management service that includes:

### Design

Eurocoms have accredited in-house designers that work with the customer to determine the 'best fit' cabling solution. By taking into account strict cabling guidelines, the latest manufacturer's products and the customer's future business needs, the system designer will combine all critical aspects to deliver a state-of-the-art infrastructure.

### Cabling installation

Once the cabling design is agreed, a dedicated technical team of cabling engineers, under the guidance of a designated Eurocoms project manager, will perform the installation.

The project manager acts as a single point of contact between the customer and Eurocoms, ensuring that the project is delivered on time and within budget.

The project manager or his delegate will ensure that the implementation of a new infrastructure does not cause disruption to the core business and that the project is delivered within the timescales required and with the minimum of risk.

All Eurocoms engineers hold the required manufacturer accreditations and health and safety certifications for on-site deployment.

### Rapid Deployment

Eurocoms has the ability to deliver pre-terminated and tested cabling solutions. This can reduce the time scales for on-site deployment and increase efficiency

This can have distinct advantages in reducing the time that our project team needs to 'hold the floor', saving both time and risk of project installation overrun against the overall project.

### Main Benefits of our Rapid Deployment

- ⚙️ All cabling has been tested prior to installation.
- ⚙️ Installation time is reduced to a minimum.
- ⚙️ No on-site storage facilities required.
- ⚙️ Factory based termination techniques are better than on-site termination techniques.
- ⚙️ No rework is required due to faulty cable or terminations.
- ⚙️ Test results are available prior to the installation.

### Project Management

Eurocoms PM service supports our customers with the critical task of implementing technical change within their organisations. Taking responsibility for the whole project life cycle, Eurocoms project managers minimise the risk of implementing complex solutions.

## Post Installation Support

Even the best cabling infrastructure needs to adapt to day-to-day connectivity changes. Eurocoms offer bespoke service packages that will provide our clients with reliable cost-effective cabling support.

The packages include:

- Off-site support
- Full on-site managed service

## Data Centre Solutions

Eurocoms have the skill set to design and build your data centre.

Our skills include the design of the following IT facilities:

- ✧ Utility Mapping Services
- ✧ Structured Cabling & Fibre Optic
- ✧ Electrical Works
- ✧ Containment
- ✧ Cabinets
- ✧ Raised Flooring
- ✧ Suspended Ceilings
- ✧ Air Conditioning Systems
- ✧ UPS & Generators
- ✧ Lighting

## Hardware Supply & Deployment

Eurocoms and our partners are able to supply, configure and install network equipment and IT hardware.

We have access to the main UK distributor pricing and support and can offer bespoke solutions.

Eurocoms and our partners work closely with all the major hardware manufacturers;

- ✧ NetGear
- ✧ Microsoft
- ✧ Cisco
- ✧ 3Com
- ✧ Dell
- ✧ HP
- ✧ Fujitsu
- ✧ Acer
- ✧ Asus
- ✧ Sony
- ✧ Samsung

**"As experts in our field, we focus on delivering what we promise and believe our people make the difference. Our management team act as a single point of contact, listening to individual requirements and proactively seeking first class solutions."**

## Section 4: References

“I would have no hesitation in recommending Eurocoms Ltd for any cabling installation works and would like to take this opportunity to thank Eurocoms Ltd for all their hard work during the project.”

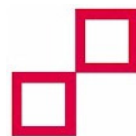
**Paul Marshall, Project Engineer, North Liverpool Academy**

“We regularly have Eurocoms into Schools to perform the latest network installation requirement. Since initially using Eurocoms in 2005, we have chosen them to be our preferred cabling company. They now look after our data, voice, fibre optic and CCTV systems and I must say they have been first class since day one. I would never hesitate to recommend them to anyone”

**Terry Charles, Business Manager, London BSF**

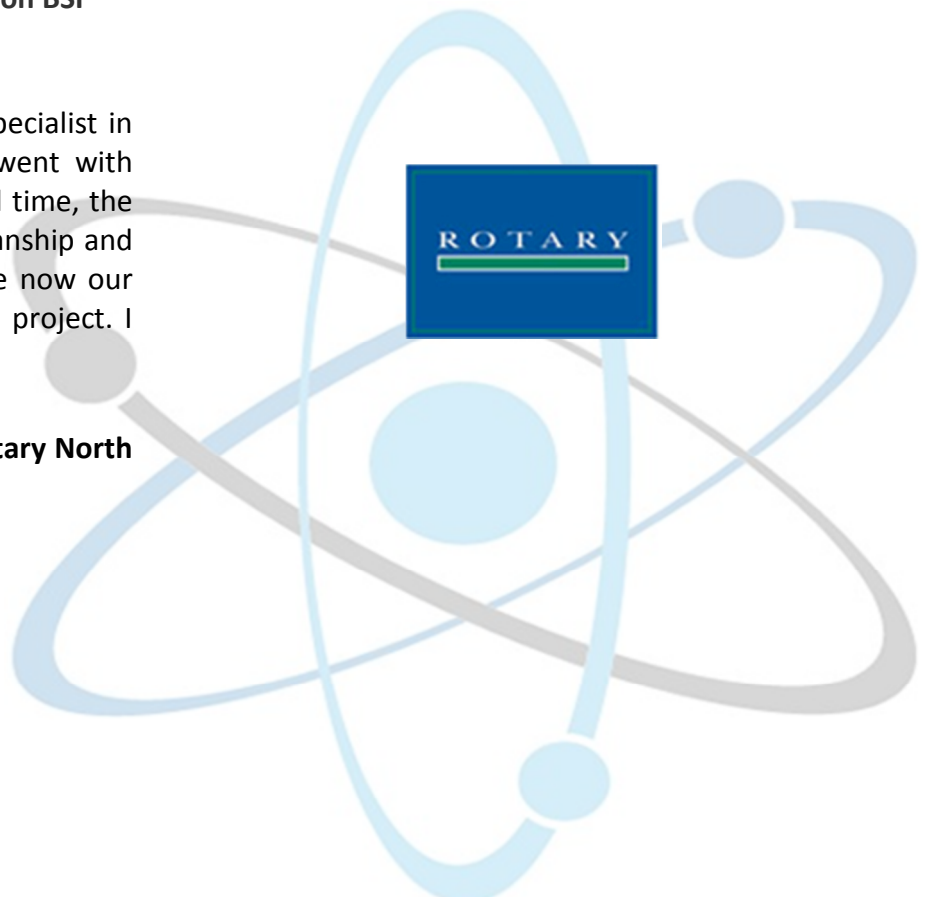
“When looking for an infrastructure specialist in the Yorkshire region, we eventually went with Eurocoms. The work was done in good time, the price was competitive and the workmanship and aftercare service is excellent. They are now our approved supplier for the London BSF project. I can definitely recommend Eurocoms.”

**Nick Richardson, Project Manager, Rotary North West Ltd**



Building schools for the future

Consultation on a new approach to capital investment



## Section 5: Warranty

Eurocoms warranty covers our structured cabling workmanship for a minimum of 25 years.

We can offer this warranty because of the quality of materials and experience and training of our engineers. All our installation work is tested thoroughly before we leave the site. Once a system is up, running and 'live' it is very unlikely that it will fail.

In the unlikely event that you have a problem, an engineer will speak with you to assess the problem. Once the fault has been identified, a engineer will visit the site within 4-24 hours free of charge to rectify the fault and test.

We can offer to repair existing network cabling outside warranty within our standard cabling charges. This is also available to customers with an existing network not supplied by us or who have damaged an installation subsequent to installation.



## Section 6: Further Information

For more information regarding Eurocoms and our cabling services

Please visit: [www.cablinglondon.co.uk](http://www.cablinglondon.co.uk)

Or

Email us: [info@cablinglondon.co.uk](mailto:info@cablinglondon.co.uk)

Or

Call us: 0843 2899 402





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